Market Study: Bags and Sacks - World (2nd ed.)

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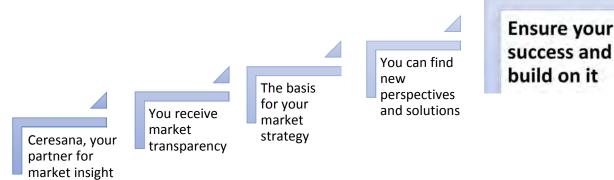




Dear decision-makers,

our studies provide you with the reliable data and forecasts that enable a secured strategic planning for your company. Our proven expertise as well as country-specific and global analyses supply the basis for your market success. Thus, you can strengthen your competitive position even in the face of increasing market dynamics! Our experienced team of experts uses profound industry knowledge. We conduct primary and secondary research by means of objective surveys, analyses, forecasts, and preparation of relevant data. With 160 market studies, Ceresana is one of the globally leading market research institutes for the industrial sector.

Our market expertise supports you in reaching your goals:



Get a better understanding of the market!

How does the global market develop? Where are potential future markets? Where are opportunities and risks? How high is the market growth per country? What are the current economic, political, and industry-specific trends?

Keep the focus on competition!

What do competitors offer their clients? Are there product innovations? Where are new market entries or M&A? How are competitors positioned?

Thoroughly analyze your value chain!

Where do ideal procurement, production, and sales conditions prevail? What are the most important market actors? Are imports or exports advisable? Who are the possible business partners for cooperations?

Identify demand and customers!

What are possible application areas? Who are the most important customers? Where are further target groups? What is the trend of demand?



Market Study: Bags & Sacks - World (2nd ed.) 16 Countries, 107 Producers, 550 Pages, 10/2018



Introduction

Should single use carrier bags be banned? Discussions on this topic increase in the media of many countries. More and more countries try to banish lightweight plastic bags in particular from retail or at least to reduce their consumption. However, not only carrier bags belong to the sector bags and sacks: The current Ceresana bags and sacks market report, which is already the second edition, also provides extensive information on garbage bags and sacks, heavy duty and industry sacks as well as pouch packaging for foodstuffs. Many different influential factors affect this complex market. Besides several plastic types (mainly LDPE, LLDPE, HDPE, PP, and woven plastic strips), the study also covers bags and sacks made of paper.

Industrial Bags Strongly Dependent on Economy

Demand for heavy duty and industry sacks depends to a large extent on the economic development of the respective countries. Trade links are very important for transport packaging: Demand can profit from free trade agreements and free movement of goods; protectionist measures and trade barriers, however, can impede market dynamics. Furthermore, the construction economy in particular has a decisive impact since construction materials are often transported and traded in woven plastic or polyethylene bags. The fundamental trends regarding the development of the economy as well as the construction industry are therefore analyzed in detail in the individual country profiles (2.1.1 to 2.5.5).

Bags Profit from Packaging Industry Trends

Bags and sacks provide benefits that are desirable for consumers and the lightweight packaging industry: good printability, material saving, appealing looks, and increasingly often resealability. Their usability for food continues to increase. Global demand for pouch packaging made of plastics in the segment food is likely to grow by 4.2% per year until 2025.

Stand-Up Pouches Growing Most Dynamically

Plastics and paper are the most popular materials for packaging bags. A particularly dynamically growing segment within the global packaging industry are stand-up pouches made of plastics that can, for example, be used for dried fruits, ready-made meals for the microwave or for beverages and sauces. In the non-food segment, standup pouches are also increasingly used, for example for detergents and cleaners or cosmetics and personal care products. They are also increasingly often used to package wet food for animals. Worldwide, about 230 billion stand-up pouches were sold in 2017. The European market reached a volume of over 45 billion units - thus, sales more than sextupled in the past 15 years. In the USA, Canada, and Mexico, demand rose to more than 30 billion units. Asia-Pacific reached a share of almost 55% of the global market. Demand is expected to continue to increase by 7% respectively in the upcoming years. Especially resealable stand-up pouches will increase rapidly: Ceresana expects growth rates of over 10% per year.



The Study in Brief

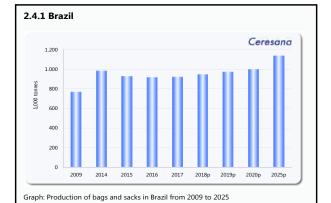
Chapter 1 provides a description and analysis of the global market for bags and sacks made of plastics or paper – including forecasts up to 2025. For every region of the world, figures (in tonnes) such as demand split by material and by application as well as amounts of production split by material are given.

In **Chapter 2**, the demand for bags and sacks split by application and material, production split by material ("LDPE", "LLDPE", "HDPE", "other plastics (film)", "woven plastics", "paper") as well as import and export split by material are analyzed for 16 countries.

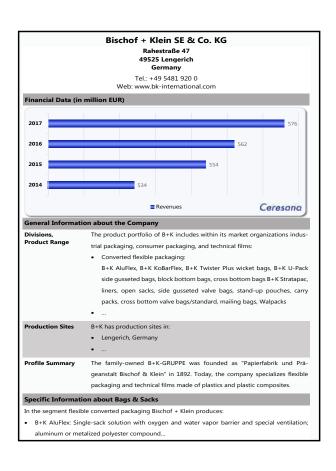
Chapter 3 analyzes the application areas of bags and sacks in detail: Data (in tonnes) on the development of demand in the application areas carrier bags, garbage bags and sacks, heavy duty and industry sacks, food packaging, as well as other applications. The indications are further split by material (plastic and paper).

Chapter 4 takes a look at the demand (in tonnes) for bags and sacks split by the types of material polyethylene, other plastics (film), woven plastics, as well as paper.

Chapter 5 provides useful profiles of the largest bags and sacks manufacturers, clearly arranged according to contact details, turnover, profit, product range, production sites, profile summary, product types, and application areas. In-depth profiles of 107 manufacturers are given, including Amcor Ltd., DowDuPont, Formosa Plastics Corp., Mondi Group, Oji Holdings, Sealed Air Corp., Smurfit Kappa Group Plc, Stora Enso Oyj, and Toppan Printing Co., Ltd.



tonnes	2009	2014	2015	2016	2017	2018p	2019p	2020p	2025p	2017- 2025
LDPE	х	х	х	х	х	х	х	х	х	X% p.a.
LLDPE	х	х	х	х	х	х	х	х	х	X% p.a.
HDPE	х	х	х	х	х	х	х	х	х	X% p.a.
Polyethylene Total	х	х	х	x	х	х	х	х	х	X% p.a.
Other Plastics	х	х	х	х	х	х	х	х	х	X% p.a.
Plastics Woven	х	х	х	х	х	х	х	х	х	X% p.a.
Plastics Total	х	х	x	x	x	x	x	х	х	X% p.a.
Paper Total	х	х	х	x	х	х	х	х	x	X% p.a.
Bags and Sacks Total	х	x	х	х	х	х	х	х	х	X% p.a.





Key Figures of the Study

The following table provides an overview of all figures included in this study, referring to the years 2009 to 2025. A check mark was put for each region and country (country code according to ISO-3166 Alpha-2) as well as for the world as a whole if the figures are included.

Demand and production volume as well as trade figures are indicated in metric tonnes.

Key Figures	Western Europe							Eastern Europe					North America			
	Total	DE	FR	UK	IT	ES	Other	Total	PL	RU	TR	Other	Total	CA	MX	US
Import and Export		v	v	v	v	v	v		v	v	۷	v		v	v	۷
Total Demand	v	٧	v	٧	٧	٧	٧	v	٧	٧	v	٧	v	v	٧	v
Demand per Type:																
Polyethylene	v	٧	v	٧	v	v	٧	v	v	v	٧	٧	v	v	٧	٧
Other Plasitics (Film)	v	v	v	v	v	v	v	v	v	v	v	v	v	v	v	v
Woven plastics	v	٧	v	٧	٧	v	٧	v	٧	v	v	٧	v	v	٧	v
Paper	v	v	v	v	v	v	v	v	v	v	v	v	v	v	v	v
Demand per Application:																
Carrier bags - plastics	v	v	v	v	v	v	v	v	v	v	۷	v	v	v	v	۷
Garbage - plastics	v	v	v	v	v	۷	۷	v	v	v	v	v	v	v	v	v
Heavy duty and industry - plastics	v	v	v	v	v	v	۷	v	v	v	v	v	v	v	v	v
Food packaging - plastics	v	v	v	v	v	۷	۷	v	v	v	v	v	v	v	v	v
Others - plastics	v	v	v	v	v	v	v	v	v	v	۷	v	v	v	v	۷
Carrier bags - paper	v	v	v	v	v	v	v	v	v	v	۷	v	v	v	v	۷
Heavy duty and industry - paper	v	v	v	v	v	v	۷	v	v	v	v	v	v	v	v	v
Food packaging - paper	v	v	v	v	v	۷	۷	v	v	v	v	v	v	v	v	v
Others - paper	v	v	v	v	v	v	۷	v	v	v	v	v	v	v	v	v
Total Production	v	v	v	v	v	۷	۷	v	v	v	v	v	v	v	٧	v
Production per Type:																
LDPE	v	v	v	٧	v	۷	۷	v	v	v	٧	v	v	v	٧	v
LLDPE	v	v	v	v	v	v	v	v	v	v	۷	v	v	v	v	۷
HDPE	v	v	v	٧	v	۷	۷	v	v	v	۷	v	v	v	٧	۷
Other Plasitics (Film)	v	v	v	v	v	v	v	v	v	v	۷	v	v	v	v	۷
Woven plastics	v	v	v	٧	v	۷	۷	v	v	v	۷	v	v	v	٧	۷
Paper	v	۷	v	v	v	v	v	v	v	۷	v	v	v	v	v	v

Key Figures	So	uth Amei	rica	Asia-Pacific						Middle East and Africa	World	
	Total	BR	Other	Total	CN	IN	JP	KR	Other	Total	Total	
Import and Export		٧	v		v	v	v	v	٧			
Total Demand	v	٧	٧	v	٧	٧	v	v	٧	v	v	
Demand per Type:												
Polyethylene	v	٧	٧	v	٧	٧	v	v	۷	v	v	
Other Plasitics (Film)	v	۷	v	v	v	v	v	v	v	v	v	
Woven plastics	v	۷	٧	v	v	v	v	v	۷	v	v	
Paper	V	۷	v	v	v	v	v	v	۷	v	V	
Demand per Application:												
Carrier bags - plastics	V	۷	v	v	v	v	v	v	۷	v	V	
Garbage - plastics	v	۷	٧	v	v	v	v	v	v	v	v	
Heavy duty and industry - plastics	v	۷	v	v	v	v	v	v	v	v	v	
Food packaging - plastics	v	۷	v	v	v	v	v	v	v	v	v	
Others - plastics	v	۷	v	v	v	v	v	v	v	v	v	
Carrier bags - paper	v	۷	v	v	v	۷	v	v	v	v	v	
Heavy duty and industry - paper	V	۷	v	v	v	v	v	v	۷	v	V	
Food packaging - paper	v	۷	v	v	v	۷	v	v	v	v	v	
Others - paper	V	۷	v	v	v	v	v	v	۷	v	V	
Total Production	v	۷	v	v	v	۷	v	v	v	v	v	
Production per Type:												
LDPE	v	۷	v	v	v	۷	v	v	v	v	v	
LLDPE	v	۷	v	v	v	v	v	۷	v	v	v	
HDPE	v	٧	٧	v	v	٧	v	٧	v	v	v	
Other Plasitics (Film)	v	۷	v	v	v	v	v	v	v	v	v	
Woven plastics	v	۷	v	v	v	v	v	v	v	v	v	
Paper	V	v	v	v	v	v	v	v	v	v	v	



Table of Contents (1/2)

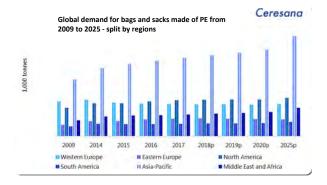
1 Market Data: World and Regions 1.1 World

1.1.1 Demand

- 1.1.2 Revenues
- 1.2 Western Europe
- 1.2.1 Demand
- 1.2.2 Production
- 1.3 Eastern Europe
- 1.3.1 Demand
- 1.3.2 Production
- 1.4 North America
- 1.4.1 Demand
- 1.4.2 Production
- 1.5 South America
- 1.5.1 Demand
- 1.5.2 Production
- 1.6 Asia-Pacific
- 1.6.1 Demand
- 1.6.2 Production

1.7 Middle East / Africa

- 1.7.1 Demand
- 1.7.2 Production



2 Market Data: Country Profiles 2.1 Western Europe 2.1.1 France 2.1.1.1 Demand 2.1.1.2 Production and Trade 2.1.2 Germany 2.1.3 Italy 2.1.4 Spain 2.1.5 United Kingdom 2.1.6 Other Western Europe 2.2 Eastern Europe 2.2.1 Poland 2.2.2 Russia ... 2.2.3 Turkey 2.2.4 Other Eastern Europe 2.3 North America 2.3.1 Canada 2.3.2 Mexico 2.3.3 USA ... 2.4 South America 2.4.1 Brazil 2.4.2 Other South America 2.5 Asia-Pacific 2.5.1 China 2.5.2 India ••• 2.5.3 Japan 2.5.4 South Korea 2.5.5 Other Asia-Pacific

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Market Study: Bags & Sacks - World (2nd ed.) 16 Countries, 107 Producers, 550 Pages, 10/2018



Table of Contents (2/2)

3 Market Data: Applications

- 3.1 World
 - 3.1.1 Carrier Bags Plastics
- 3.1.2 Garbage Bags and Sacks Plastics
- 3.1.3 Heavy Duty and Industry Sacks -Plastics
- 3.1.4 Food Packaging Plastics
- 3.1.5 Other Applications Plastics
- 3.1.6 Carrier Bags Paper
- 3.1.7 Heavy Duty & Industry Sacks Paper
- 3.1.8 Food Packaging Paper
- 3.1.9 Other Applications Paper
- 3.2 Western Europe
- 3.3 Eastern Europe
- 3.4 North America
- 3.5 South America
- 3.6 Asia-Pacific
- 3.7 Middle East / Africa
 - •••

4 Market Data: Products

- 4.1 Polyethylene (Film)
- 4.1.1 World
- 4.1.2 Western Europe
- 4.1.3 Eastern Europe
- 4.1.4 North America
- 4.1.5 South America
- 4.1.6 Asia-Pacific
- 4.1.7 Middle East / Africa
- 4.2 Other Plastics (Film)
 - ...

4.3 Woven Plastics

...

4.4 Paper

•••

5 Company Profiles

- 5.1 Western Europe Austria (3 Producers) Finland (5) France (3) Germany (9) Ireland (3) Italy (6) Luxembourg (1) Spain (1) Sweden (3) Switzerland (2) The Netherlands (4) United Kingdom (7)
- 5.2 Eastern Europe Croatia (1) Czechia (1) Greece (1) Poland (1) Turkey (3) Ukraine (1)
- 5.3 North America Canada (3) Mexico (1) USA (21)
- 5.4 South America Brazil (3)
- 5.5 Asia-Pacific Australia (2) Hong Kong (1) India (2) Japan (12) Malaysia (1) Singapore (1) Taiwan (2) Vietnam (1)
- 5.6 Africa South Africa (2)



This study is particularly useful for

- Manufacturers, processors and traders of bags and sacks
- Suppliers of raw materials such as polyethylene, polypropylene, PVC, PET, bioplastics, kraft paper, and additives such as antioxidants, glues or stabilizers
- Manufacturers and traders of plastic films, plastic strips, kraft paper, and paper fibers
- Associations and institutes
- Executive board, finance, technology and production, strategic planning, R&D, market research, marketing, sales and distribution, procurement

Yours Oliver Kutsch, CEO

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Bags, Sacks & Pouches - Europe Bags, Sacks & Pouches - World Corrugated Board & Solid Board - Europe Flexible Packaging - Europe Food Packaging - Europe Labels - Europe Plastic Caps & Closures - Europe Plastic Caps & Closures - World Plastic Containers - Europe Plastic Films - Europe Plastic Films - Europe Plastic Films - Europe Plastic Films - World Plastic Packaging for Cosmetics - Europe Rigid Metal Packaging - Europe

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